

Safety | Capacity | Efficiency | Sustainability




Crude by Rail

Delivering seamless transportation solutions
for The Bakken Formation

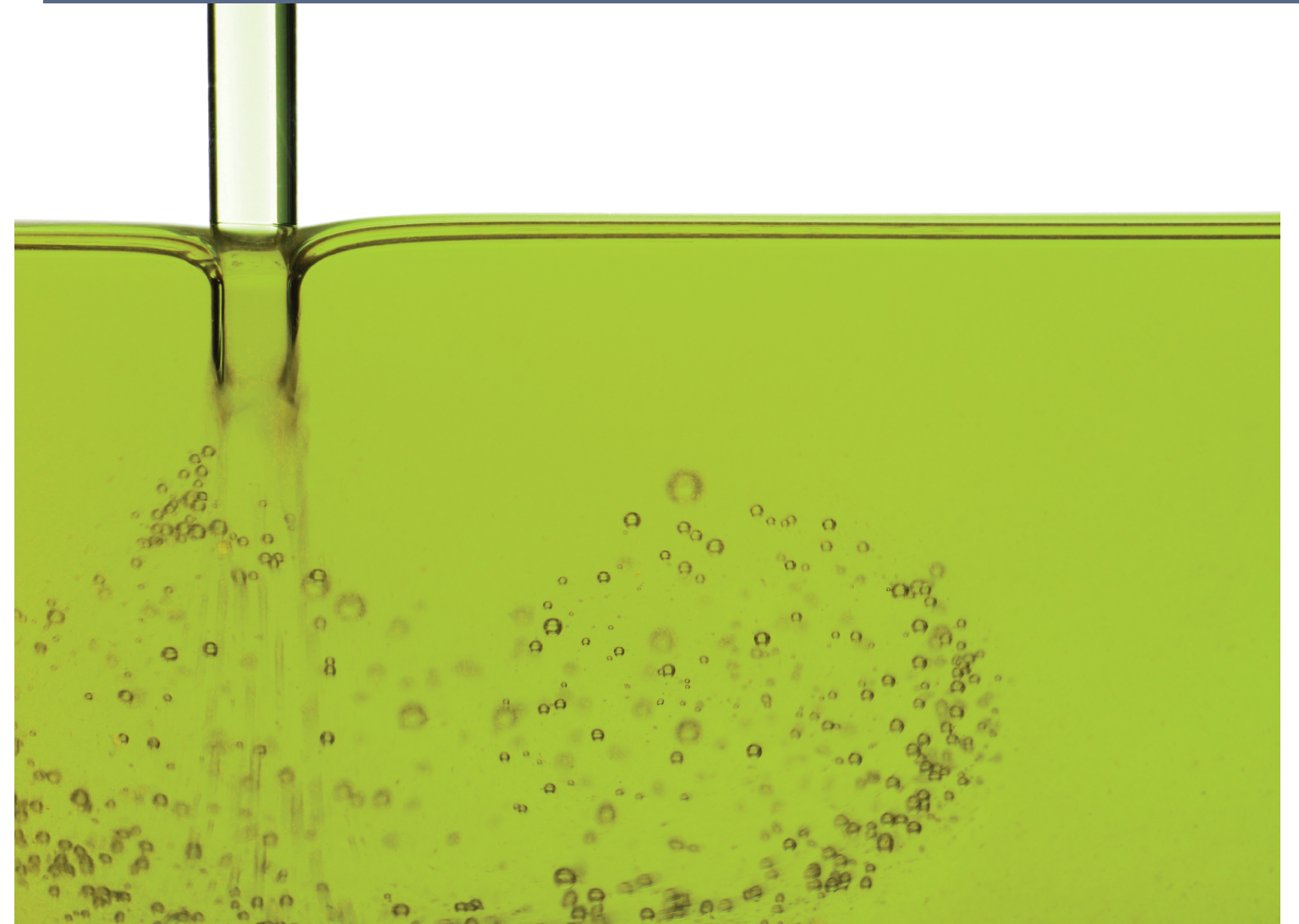
Why choose us for your crude oil shipments?

Our record of proven reliability, the ability to deliver to end markets for significantly less cost, with scalability, flexibility, speed of delivery, and unprecedented connectivity gives our customers reason to continue to make us their transportation provider of choice.

Safety is first and foremost at CN. CN is recognized in North America as best in its class for incident containment and recovery, and is **highly regarded by the US EPA.**

The benefits of using rail:

- We can move freight more efficiently and with a more positive environmental impact.
- Rail requires only a fraction of the fuel compared to over the road transportation, which means less GHG emissions.
- Rail relieves road congestion, and gets your goods to their destination faster.



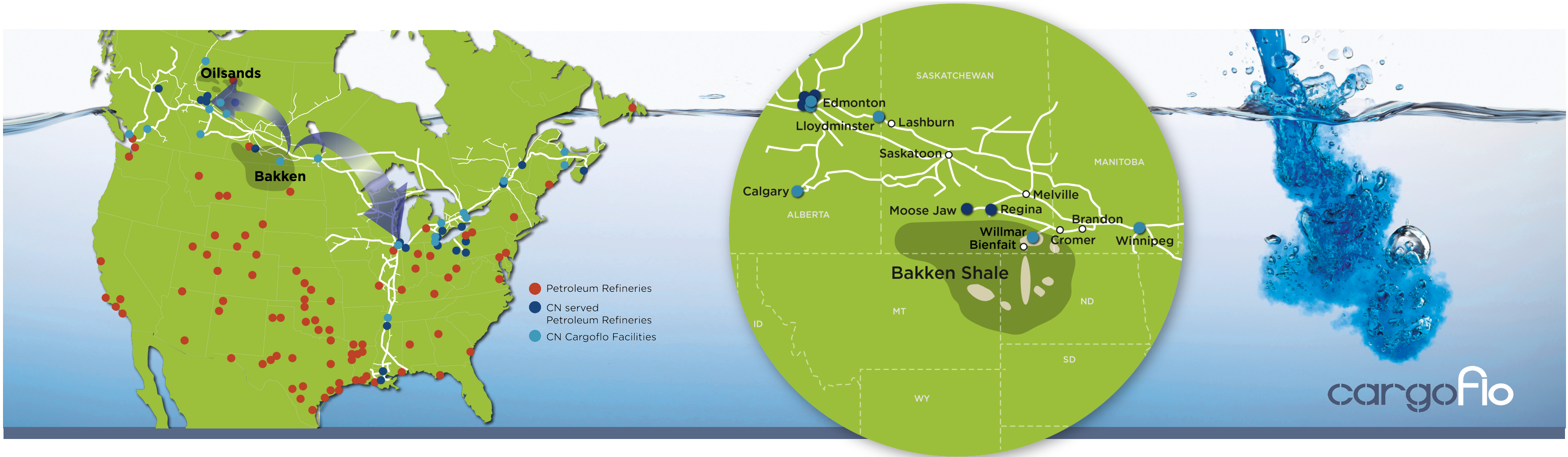
Kallie Jackson
Market Manager

Calgary Logistics Park Office, floor 2
250050 Lantz Way
Rocky View County, AB
T1Z 0A8
CANADA

403-798-2101
kallie.jackson@cn.ca

Contact us to find out more about how CN can help you

www.cn.ca

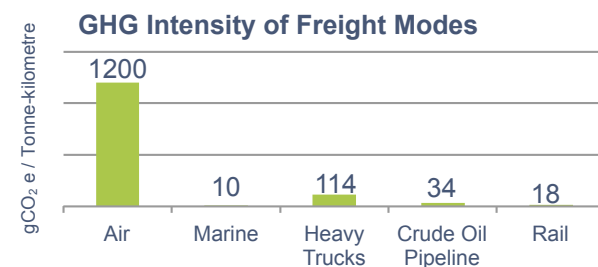


A Different Kind of Transportation Company

With an **operating income of \$3.02 billion and revenue of \$8.3 billion**, CN is recognized as the best-run railroad in the world. Its operating model – precision railroading – allows the company to provide award-winning service to its customers in the most efficient and safe manner.

With close to **21,000 miles across North America**, CN's network connects port facilities on all three coasts and has the lowest operating ratio – the measure of efficiency - in the industry.

With a proven track record, we are a fast and scalable option for transporting crude oil from the Bakken formation to destination markets. Further, with a broad range of market knowledge, we also offer logistics services for inbound pipe, sand and other oil field supplies.



Reach | Speed | Experience | Reliability

We differentiate our solution from conventional pipelines in several ways:

- Cargoflo transload facilities are strategically located in or near production areas.
- Set up of transload services can be done in a matter of weeks, instead of years.
- Cargoflo's Rapid Deployment Units, consisting of complete self-contained mobile load transfer equipment, can be moved to any location, quickly and safely.
- Environmentally responsible and reliable.
- Service is open to anyone, it is neither private nor exclusive.
- Quick access to new markets if conditions change, helping to maximize netbacks.
- Product segregation preserves higher netbacks.
- Low capital commitment vs. pipeline, minimizes risk and balance sheet impact.
- Expertise to handle multiple commodities inbound and outbound – frac sand and fluids, pipe, casing, cement, fuels, equipment, and more.
- Full suite of transportation management options available for door-to-door, hassle free service.